

UNITED INDIA INSURANCE COMPANY LTD.

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PRESS RELEASE

UNITED INDIA INSURANCE NET SOARS BY 36% TO ₹ 527 Crs.

United India Insurance Company continued to report improved performance, for the year ending 2012-13, by reporting an impressive Profit After Tax (PAT) of over ₹527 Crores against ₹387 Crores for the previous year which is an increase of 36%. The Company clocked a premium of ₹9,266 Crores, growing over 13%, with an accretion of ₹1,087 Crores over previous year. The Company proposed a dividend of 70% for the year.

The Company could manage the claims ratio at 84.61% for the year against 88.50% in 2011-12, thanks to better underwriting practices and claims control measures deployed. The Investment Income of the Company for the period stood at over ₹1,777.41 Crores up from ₹1,600 Crores last year. The Market Value of the Company's total investment portfolio at the end of the year was ₹19,950 Crores. The networth of the Company grew to a robust ₹4,952.63 Crores as at 31-03-2013, showing an increase of 9%.

The Company could post these impressive results despite making a provision of ₹ 431 Crores towards Pension and Gratuity liabilities.

The Company continues to enjoy strong fundamentals with a Solvency Ratio of 2.52 (against a Regulatory requirement of 1.40). ICRA accorded iAAA rating for the 11th consecutive year to the Company, indicating its highest claim paying credentials. The Company secured B++ Positive rating from AM Best, an International Rating Agency. The 2012-13 results show that the Company's business and operational strategies are yielding the desired results and the Company is optimistic to comfortably cross a premium of ₹11,000 Crores in the current fiscal.

The Company would continue its thrust on the retail, MSME and rural sectors. The Company made rapid strides in the financial inclusion space, by adopting 16 villages and plans to adopt more villages in the current year. The Company is expanding its footprint across Class-IV and above towns by implementing strategies to open 530 Offices in the unrepresented areas. The Company has drawn up plans to tie-up with BCs and BCAs in a big way to take General Insurance, especially the micro insurance products to the doorstep of the vast uninsured population. The Company is smoothly implementing the Chief Minister's Comprehensive Health Insurance Scheme in the State of Tamil Nadu, for BPL families numbering over 1.24 Crores, totalling over 4 Crores individuals. The Company continues to make strides in rolling out the Government of India's flagship health insurance program for BPL population, Rashtriya Swasthya Bima Yojana, covering as on date 2 Crores individuals, across various States.

During the year the Company launched Information and Transaction kiosk, which is a first in the non-life insurance space and introduced m-power, a facility for payment of premium through mobile platform, for the benefit of the humongous mobile subscribers in the Country. The Company has made available 12 products namely PA, Oversees mediclaim, Health, Motor private vehicles, Householders insurance, Shopkeepers insurance, besides fire, burglary, unihomecare, health and PA products for its banking partners, besides (PBBY) Pravasi Bharatiya Bima Yojana for sale on line, with more products lined up for the same in future. The visibility of Our Company in the financial sector has grown immensely thanks to the various accolades and awards during the year, including Best General Insurance Provider for the year 2011-12, by CNBC TV-18 and by India Insurance, E-Business Leader 2012, FINNOVITI Award for innovations, and SKOCH Digital Inclusion Award and Financial Inclusion Award.