

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 4 2019-20**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3300050	211350	4067889	229978	13876195	816827	14559707	814116
2	Corporate Agents-Banks	185909	7703	282457	11986	739464	46637	950064	51136
3	Corporate Agents -Others	11427	2480	12470	1806	42994	8307	44553	6606
4	Brokers	234590	81092	182622	84169	894038	283709	747866	265995
5	Micro Agents	0	0	74	5	2	0	454	16
6	Direct Business	194040	120033	217569	90682	819741	482195	844123	370539
	<b>Total (A)</b>	<b>3926016</b>	<b>422658</b>	<b>4763081</b>	<b>418626</b>	<b>16372434</b>	<b>1637676</b>	<b>17146767</b>	<b>1508408</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	25087	75469	45620	85365	135906	113833	263731	133638
	<b>Grand Total</b>	<b>3951103</b>	<b>498127</b>	<b>4808701</b>	<b>503991</b>	<b>16508340</b>	<b>1751509</b>	<b>17410498</b>	<b>1642046</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold