

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 2 2020-21**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3247090	186909	3800771	203806	5750712	351749	7221261	402251
2	Corporate Agents-Banks	115976	7820	176437	12012	219048	22085	372923	28921
3	Corporate Agents -Others	10546	2302	9304	1739	18059	3844	18934	3334
4	Brokers	343027	66922	233113	65910	607984	152698	414571	146755
5	Micro Agents	0	0	1	0	0	0	2	0
6	Direct Business	155804	106557	236471	134671	278195	224665	427813	184864
	Total (A)	3872443	370509	4456097	418138	6873998	755040	8455504	766126
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	18151	5257	30062	8950	32374	17702	76420	30535
	Grand Total	3890594	375766	4486159	427088	6906372	772742	8531924	796661

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold