

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 1 2017-18**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	4745052	196078	3440561	170306	4745052	196078	3440561	170306
2	Corporate Agents-Banks	476277	19567	303921	17737	476277	19567	303921	17737
3	Corporate Agents -Others	18737	2586	10226	2180	18737	2586	10226	2180
4	Brokers	295536	120453	156980	87404	295536	120453	156980	87404
5	Micro Agents	174	7	65	5	174	7	65	5
6	Direct Business	426044	87860	375395	78160	426044	87860	375395	78160
	<b>Total (A)</b>	<b>5961820</b>	<b>426551</b>	<b>4287148</b>	<b>355793</b>	<b>5961820</b>	<b>426551</b>	<b>4287148</b>	<b>355793</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	<b>Grand Total (A+B)</b>	<b>5961820</b>	<b>426551</b>	<b>4287148</b>	<b>355793</b>	<b>5961820</b>	<b>426551</b>	<b>4287148</b>	<b>355793</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold