

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 2 2019-20**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3800771	203806	3460117	187810	7221261	402251	7033218	382717
2	Corporate Agents-Banks	176437	12012	209247	11954	372923	28921	454523	28502
3	Corporate Agents -Others	9304	1739	9975	1613	18934	3334	20658	3141
4	Brokers	233113	65910	196075	56692	414571	146755	391647	132255
5	Micro Agents	1	0	190	3	2	0	281	8
6	Direct Business	236471	134671	230326	84029	427813	184864	430593	135848
	Total (A)	4456097	418138	4105930	342101	8455504	766126	8330920	682471
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	30062	8950	61422	19068	76420	30535	168496	39445
	Grand Total	4486159	427088	4167352	361169	8531924	796661	8499416	721916

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold