

**UNITED INDIA INSURANCE COMPANY LIMITED****FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS - QUARTER 1 2020-21**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2503622	164840	3420490	198446	2503622	164840	3420490	198446
2	Corporate Agents-Banks	103072	14265	196486	16909	103072	14265	196486	16909
3	Corporate Agents -Others	7513	1542	9630	1595	7513	1542	9630	1595
4	Brokers	264957	85776	181458	80845	264957	85776	181458	80845
5	Micro Agents	0	0	1	0	0	0	1	0
6	Direct Business	122391	118108	191342	50193	122391	118108	191342	50193
	Total (A)	3001555	384531	3999407	347989	3001555	384531	3999407	347989
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	14223	12445	46358	21585	14223	12445	46358	21585
	Grand Total	3015778	396976	4045765	369574	3015778	396976	4045765	369574

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold