

**UNITED INDIA INSURANCE COMPANY LIMITED****FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 4 2020-21**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3379691	214484	3300050	211350	12426102	765783	13876195	816827
2	Corporate Agents-Banks	101698	4531	185909	7703	413595	31470	739464	46637
3	Corporate Agents -Others	11605	2712	11427	2480	40969	9418	42994	8307
4	Brokers	261502	77815	234590	81092	1198409	290305	894038	283709
5	Micro Agents	0	0	0	0	0	0	2	0
6	Direct Business	171823	99084	194040	120033	619333	468781	819741	482195
	Total (A)	3926319	398624	3926016	422658	14698408	1565758	16372434	1637676
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	23137	82524	25087	75469	84903	104712	135906	113833
	Grand Total	3949456	481149	3951103	498127	14783311	1670470	16508340	1751509

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold