



FORM NL-6-COMMISSION SCHEDULE

UNITED INDIA INSURANCE COMPANY LIMITED

COMMISSION

in thousands

Particulars	Fire				MARINE CARGO				MARINE HULL				MARINE TOTAL				
	31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	
Commission paid																	
Direct	229977	641422	86840	473634	-6993	289416	68478	319388	14902	46300	10060	31643	7909	335716	78538	351031	
Add: Re-insurance Accepted	46310	141599	32524	93363	1741	4519	1070	3867	8397	21645	7001	20375	10138	26164	8071	24242	
Less: Commission on Re-insurance Ceded	272186	676557	88652	542975	20871	132278	23573	99496	29396	144597	25978	141109	50267	276874	49551	240605	
Net Commission	4100	106464	30712	24022	-26123	161657	45975	223759	-6096	-76652	-8917	-89090	-32219	85006	37059	134669	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																	
Agents	94236	330642	74298	275043	50996	201810	41583	173685	4292	16117	3519	12964	55288	217928	45101	186648	
Brokers	91209	176920	-30511	70997	-58238	85075	26423	143783	10220	28695	6261	17668	-48018	113770	32685	161452	
Corporate Agency	44383	131854	38618	119529	248	2523	467	1829	390	1488	281	1001	638	4011	748	2830	
Referral	148	2006	4435	8065	0	7	5	91	0	0	0	11	0	7	4	101	
Others (pl. specify)																	
TOTAL (B)	229976	641422	86840	473634	-6993	289416	68478	319388	14902	46300	10061	31643	7909	335716	78538	351031	

Particulars	Motor OD				Motor TP				Motor Pool				Motor Total				
	31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	
Commission paid																	
Direct	405912	1371423	282268	1044519	48	0	-14	0	-1	0	0	0	405959	1371423	282254	1044520	
Add: Re-insurance Accepted	0	0	0	22	1417	4447	7	2286	-153	42754	26882	62514	1264	47201	26889	64822	
Less: Commission on Re-insurance Ceded	80173	280415	63557	217786	0	0	0	0	0	0	0	0	80173	280415	63557	217786	
Net Commission	325739	1091008	218711	826755	1465	4447	-7	2286	-154	42754	26882	62514	327050	1138209	245586	891556	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																	
Agents	325544	1168160	265095	949148	51	3	-15	0	-2	-1	0	0	325593	1168162	265080	949149	
Brokers	77831	149440	1205	39709	0	0	1	0	0	0	2	0	77831	149440	1208	39709	
Corporate Agency	2780	47477	13747	44902	-3	-3	0	0	1	1	-2	0	2778	47475	13745	44902	
Referral	-243	6346	2220	10759	0	0	0	0	0	0	0	0	-243	6346	2220	10759	
Others (pl. specify)																	
TOTAL (B)	405912	1371423	282268	1044519	48	0	-14	0	-1	0	0	0	405959	1371423	282254	1044520	

Particulars	Workmen compensation				Personal Accident				Aviation				Engineering				
	31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	
Commission paid																	
Direct	20084	79671	15852	66761	43156	233264	50534	228826	4117	12467	1971	7616	85988	312932	67127	245488	
Add: Re-insurance Accepted	0	0	0	0	791	3843	0	0	275	2742	721	3204	49782	235282	24362	121832	
Less: Commission on Re-insurance Ceded	4031	16260	3437	13878	19708	106263	17582	87965	1908	16845	2865	8138	178465	436654	169724	387482	
Net Commission	16053	63411	12415	52883	24238	130843	32952	140861	2483	-1637	-172	2683	-42694	111561	-78236	-20163	
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																	
Agents	17896	67480	13981	57511	30953	135959	27819	124404	571	1653	205	1286	34529	121692	29398	106526	
Brokers	2241	11256	1787	8409	10041	73395	20695	81089	3546	10814	1746	6330	50263	186521	35740	133483	
Corporate Agency	-53	931	83	774	2107	23452	1965	22313	0	0	0	0	1206	4368	1899	5117	
Referral	0	4	1	67	55	458	55	1020	0	0	0	0	-10	351	90	362	
Others (pl. specify)																	
TOTAL (B)	20084	79671	15852	66761	43156	233264	50534	228826	4117	12467	1951	7616	85988	312932	67127	245488	

Particulars	Other Miscellaneous				Liabilities				Health & Hospitalisation				Miscellaneous Total			
	31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011		31.03.2012		31.03.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	197861	659496	155722	596484	16676	69199	15186	65374	386417	1367586	287654	1119567	1160257	4106037	876300	3374635
Add: Re-insurance Accepted	116586	269736	55232	149353	301	1734	0	0	0	0	0	0	168999	560538	107204	339211
Less: Commission on Re-insurance Ceded	53511	196390	65482	246690	2700	12611	3147	14538	67486	223385	49769	180675	407982	1288823	375563	1157152
Net Commission	260935	732841	145472	499147	14277	58322	12039	50836	318931	1144201	237885	938892	921274	3377752	607941	2556694
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	114144	408874	91855	356409	9895	34873	9095	33312	265301	864362	197274	709871	798883	2802956	634708	2338468
Brokers	34049	103325	23332	101069	6157	30636	5289	28349	103751	448561	64765	355160	287878	1013947	154561	753597
Corporate Agency	48414	141681	38647	131501	610	3757	986	3869	17297	54593	25497	54103	72358	276256	82823	262580
Referral	1254	5616	1888	7505	14	-67	-184	-156	68	170	118	433	1138	12878	4188	19990
Others (pl. specify)																
TOTAL (B)	197861	659496	155722	596484	16676	69199	15186	65374	386417	1367586	287654	1119567	1160257	4106037	876280	3374635

Particulars	GRAND TOTAL			
	31.03.2012		31.03.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid				
Direct	1398143	5083175	1041678	4199300
Add: Re-insurance Accepted	225447	728301	147799	456816
Less: Commission on Re-insurance Ceded	730435	2242254	513766	1940732
Net Commission	893155	3569222	675712	2715385
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	948407	3351526	754107	2800159
Brokers	331069	1304637	156735	986046
Corporate Agency	117379	412121	122189	384939
Referral	1286	14891	8627	28156
Others (pl. specify)	0	0	0	0
TOTAL (B)	1398142	5083175	1041658	4199300

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.