



FORM NL-6-COMMISSION SCHEDULE

UNITED INDIA INSURANCE COMPANY LIMITED

COMMISSION

in thousands

Particulars	Fire				MARINE CARGO				MARINE HULL				MARINE TOTAL			
	31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	80527	457274	87332	411446	179684	386459	82885	296409	9814	28550	14643	31398	189498	415009	97528	327807
Add: Re-insurance Accepted	41446	142520	28878	95289	888	3253	711	2778	7086	23995	7393	13248	7974	27248	8104	16026
Less: Commission on Re-insurance Ceded	83170	326166	119786	404371	13623	47232	27513	111407	49637	129061	44130	115201	63260	176293	71643	226608
Net Commission	38802	273628	-3576	102364	166949	342480	56083	187780	-32737	-76516	-22094	-70554	134213	265964	33989	117225
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	82270	270683	70651	236406	50527	160936	47813	150814	4451	12269	4050	11825	54978	173206	51862	162638
Brokers	-28052	101165	-14192	85711	128807	224425	34252	143313	5025	15227	10214	18475	133832	239652	44467	161789
Corporate Agency	26118	85236	30759	87471	352	1100	820	2275	338	1054	379	1098	690	2154	1199	3373
Referral	190	190	1858	1858	-2	-2	0	7	0	0	0	0	-2	-2	-1	6
Others (pl. specify)																
TOTAL (B)	80526	457274	89076	411446	179685	386460	82885	296409	9814	28550	14643	31398	189499	415010	97527	327806

Particulars	Motor OD				Motor TP				Motor Pool				Motor Total			
	31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	369410	1046102	348423	965511	-512	-513	-48	-48	0	1	1	1	368898	1045590	348376	965464
Add: Re-insurance Accepted	0	0	0	0	2715	2732	8	3030	0	5171	18480	42907	2715	7903	18488	45937
Less: Commission on Re-insurance Ceded	60306	174540	72941	200242	95630	192172	0	0	0	0	0	0	155935	366711	72941	200242
Net Commission	309104	871562	275482	765269	-93427	-189953	-40	2982	0	5172	18481	42908	215678	686782	293923	811159
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	308108	905138	291200	842616	-107	-108	-48	-48	0	1	1	1	308001	905031	291153	842570
Brokers	44980	100728	29159	71609	-405	-405	0	0	0	0	0	0	44575	100323	29159	71609
Corporate Agency	16903	40817	26371	44697	0	0	0	0	0	0	0	0	16903	40817	26371	44697
Referral	-581	-581	1692	6589	0	0	0	0	0	0	0	0	-581	-581	1692	6589
Others (pl. specify)																
TOTAL (B)	369410	1046102	348423	965512	-512	-513	-48	-48	0	1	1	1	368898	1045590	348375	965465

Particulars	Workmen compensation				Personal Accident				Aviation				Engineering			
	31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	19849	65135	18740	59587	69002	180792	62837	190108	3502	9354	2945	8350	74161	232401	75324	226944
Add: Re-insurance Accepted	0	0	0	0	0	2913	0	3052	3882	6843	848	2467	12913	107139	25322	185500
Less: Commission on Re-insurance Ceded	3031	10003	3836	12229	21573	81728	29449	86555	3742	20060	1922	14937	79594	333005	68822	258189
Net Commission	16818	55132	14904	47358	47428	101976	33388	106605	3641	-3864	1871	-4119	7481	6535	31823	154255
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	16717	55331	15687	49584	36918	110508	33456	105006	465	1396	420	1083	37528	89228	26497	87163
Brokers	3146	9545	2874	9015	10909	43735	14858	63354	3037	7958	2526	7268	36407	141288	47700	136258
Corporate Agency	44	317	175	984	21175	26549	14465	21345	0	0	0	0	713	2372	942	3162
Referral	-58	-58	4	4	0	0	58	403	0	0	0	0	-487	-487	185	361
Others (pl. specify)																
TOTAL (B)	19849	65135	18740	59587	69002	180792	62837	190108	3502	9354	2946	8351	74161	232401	75324	226944

Particulars	Other Miscellaneous				Liabilities				Health & Hospitalisation				Miscellaneous Total			
	31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011		31.12.2012		31.12.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	159079	471292	158620	461635	16347	57494	15915	52523	239847	969612	277969	981169	950685	3031670	960726	2945780
Add: Re-insurance Accepted	124501	179246	111235	153150	0	890	0	1433	0	0	0	0	144011	304934	155893	391539
Less: Commission on Re-insurance Ceded	53327	151697	33230	142879	1871	3944	2362	9911	49588	284394	39128	155899	368661	1251542	251690	880841
Net Commission	230253	498840	236625	471906	14476	54440	13553	44045	190259	685218	238841	825270	726035	2085062	864929	2456478
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	107468	306241	106788	294730	9491	29214	8035	24978	169638	589370	201127	598961	686227	2086319	683163	2004075
Brokers	25541	83795	20909	69276	6362	26798	6703	24479	61700	348326	63515	344810	191676	761768	188243	726068
Corporate Agency	25590	80776	29944	93267	507	1495	1251	3147	8469	31876	13270	37296	73400	184202	86418	203898
Referral	480	480	979	4362	-13	-13	-74	-81	40	40	57	102	-619	-619	2901	11740
Others (pl. specify)																
TOTAL (B)	159079	471292	158620	461635	16347	57494	15915	52523	239847	969612	277969	981169	950684	3031670	960725	2945781

Particulars	GRAND TOTAL			
	31.12.2012		31.12.2011	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid				
Direct	1220710	3903953	1145586	3685033
Add: Re-insurance Accepted	193431	474702	192875	502854
Less: Commission on Re-insurance Ceded	515091	1754001	443119	1511820
Net Commission	899050	2624654	895342	2676067
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	823475	2530208	805676	2403119
Brokers	297456	1102585	218518	973568
Corporate Agency	100208	271592	118376	294742
Referral	-431	-431	4758	13604
Others (pl. specify)				
TOTAL (B)	1220709	3903954	1147328	3685033

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.