



FORM NL-6-COMMISSION SCHEDULE

UNITED INDIA INSURANCE COMPANY LIMITED

COMMISSION

in thousands

Particulars	Fire				MARINE CARGO				MARINE HULL				MARINE TOTAL			
	31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	188328	645602	229976	641422	73733	460192	-6993	289416	9548	38098	14902	46300	83281	498290	7909	335716
Add: Re-insurance Accepted	40506	183026	46310	141599	630	3883	1741	4519	3597	27592	8397	21645	4227	31475	10138	26164
Less: Commission on Re-insurance Ceded	258459	584625	272186	676557	14273	61505	20871	132278	27949	157010	29396	144597	42222	218515	50266	276874
Net Commission	-29625	244003	4100	106464	60090	402570	-26123	161657	-14804	-91320	-6098	-76652	45286	311250	-32219	85006
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	100540	371223	94236	330642	51115	212051	50996	201810	5309	17578	4292	16117	56423	229629	55290	217928
Brokers	52381	153546	91209	176920	22467	246892	-58238	85075	3903	19130	10220	28695	26370	266022	-48019	113770
Corporate Agency	35597	120833	44383	131854	152	1252	248	2523	336	1390	390	1488	488	2642	638	4011
Referral	-190	0	148	2006	-1	-3	0	7	0	0	0	0	-1	-3	1	7
Others (pl. specify)																
TOTAL (B)	188328	645602	229976	641422	73732	460192	-6993	289416	9548	38098	14902	46300	83280	498290	7910	335716

Particulars	Motor OD				Motor TP				Motor Pool				Motor Total			
	31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	385598	1431700	405912	1371423	-1	-514	48	0	0	1	-1	0	385597	1431187	405959	1371423
Add: Re-insurance Accepted	0	0	0	0	12	2744	1417	4447	1	5172	-153	42754	13	7916	1264	47201
Less: Commission on Re-insurance Ceded	62938	237478	80173	280415	68481	260653	0	0	0	0	0	0	131420	498131	80173	280415
Net Commission	322660	1194222	325739	1091008	-68470	-258423	1465	4447	1	5173	-154	42754	254190	940972	327050	1138209
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	330577	1235715	325544	1168160	-1	-109	51	3	0	1	-2	-1	330576	1235607	325592	1168162
Brokers	31933	132661	77831	149440	0	-405	0	0	0	0	0	0	31933	132256	77831	149440
Corporate Agency	24022	64839	2780	47477	0	0	-3	-3	0	0	1	1	24022	64839	2778	47475
Referral	-935	-1516	-243	6346	0	0	0	0	0	0	0	0	-935	-1516	-243	6346
Others (pl. specify)																
TOTAL (B)	385598	1431700	405911	1371423	-1	-514	48	0	0	1	-1	0	385597	1431187	405958	1371423

Particulars	Workmen compensation				Personal Accident				Aviation				Engineering			
	31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	19223	84358	20084	79671	40706	221498	43156	233264	3541	12895	4117	12467	96268	328669	85988	312932
Add: Re-insurance Accepted	0	0	0	0	1255	4168	791	3843	317	7160	275	2742	13768	120907	49782	235282
Less: Commission on Re-insurance Ceded	3127	13130	4031	16260	30205	111933	19708	106263	6812	26872	1908	16845	296376	629381	178465	436654
Net Commission	16096	71228	16053	63411	11757	113733	24238	130843	-2953	-6817	2482	-1637	-186340	-179805	-42694	111561
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	17568	72899	17896	67480	33180	143688	30953	135959	1185	2581	570	1653	35235	124463	34529	121692
Brokers	1502	11047	2241	11256	5107	48842	10041	73395	2297	10255	3546	10814	60090	201378	50263	186521
Corporate Agency	96	413	-53	931	2370	28919	2107	23452	59	59	0	0	929	3301	1206	4368
Referral	58	0	0	4	49	49	55	458	0	0	0	0	14	-473	-10	351
Others (pl. specify)																
TOTAL (B)	19223	84358	20084	79671	40706	221498	43156	233264	3541	12895	4116	12467	96268	328669	85988	312932

Particulars	Other Miscellaneous				Liabilities				Health & Hospitalisation				Miscellaneous Total			
	31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012		31.03.2013		31.03.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	165516	636808	197861	659496	17049	74543	16676	69199	348565	1318177	386417	1367586	1076465	4108135	1160257	4106037
Add: Re-insurance Accepted	44231	223477	116586	269736	959	1849	301	1734	0	0	0	0	60543	365477	168999	560538
Less: Commission on Re-insurance Ceded	45713	197410	53511	196390	2555	6499	2700	12611	180321	464715	67486	223385	696529	1948071	407982	1288823
Net Commission	164035	662875	260935	732841	15453	69893	14277	58322	168244	853462	318931	1144201	440479	2525541	921274	3377752
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	110069	416310	114144	408874	9705	38919	9895	34873	258884	848254	265301	864262	796402	2882721	798881	2802956
Brokers	22432	106227	34049	103325	6432	33230	6157	30636	72456	420782	103751	448561	202249	964017	287879	1013947
Corporate Agency	35732	116508	48414	141681	906	2401	610	3757	17219	49095	17297	54593	81333	265535	72358	276256
Referral	-2718	-2238	1254	5616	6	-7	14	-67	6	46	68	170	-3519	-4138	1138	12878
Others (pl. specify)																
TOTAL (B)	165516	636808	197861	659496	17049	74543	16676	69199	348565	1318177	386417	1367586	1076465	4108135	1160256	4106037

Particulars	GRAND TOTAL			
	31.03.2013		31.03.2012	
	For the Qr.	Upto the Qr	For the Qr.	Upto the Qr
Commission paid				
Direct	1348074	5252027	1398142	5083175
Add: Re-insurance Accepted	105276	579978	225447	728301
Less: Commission on Re-insurance Ceded	997210	2751211	730434	2242254
Net Commission	456140	3080794	893155	3569222
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	953365	3483573	948407	3351526
Brokers	281000	1383585	331069	1304637
Corporate Agency	117418	389010	117379	412121
Referral	-3710	-4141	1287	14891
Others (pl. specify)				
TOTAL (B)	1348073	5252027	1398142	5083175

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.