



FORM NL-6-COMMISSION SCHEDULE

United India Insurance Co. Ltd.

COMMISSION - in thousands

For 2nd Quarter 2011-12

Particulars	Fire				MARINE CARGO				MARINE HULL				MARINE TOTAL			
	30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	129733	324114	108875	270691	103127	213524	64325	183979	6332	16755	7982	14057	109459	230279	72307	198036
Add: Re-insurance Accepted	37852	66411	29751	38852	1296	2067	1812	2405	2867	5855	5646	12137	4163	7922	7458	14542
Less: Commission on Re-insurance Ceded	138915	284585	170891	339203	48718	83894	18439	51484	35644	71071	30859	75493	84362	154965	49298	126977
Net Commission	28670	105940	-32265	-29660	48718	131697	47698	134900	-26445	-48461	-17231	-49299	29261	83236	30467	85601
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	61961	165755	52705	138412	48123	103001	41634	87611	4077	7775	3342	6230	52200	110776	44976	93841
Brokers	40128	99903	29439	76174	54241	109061	22275	95453	1843	8261	4390	7346	56084	117322	26665	102799
Corporate Agency	27286	56712	25482	53746	762	1455	412	908	412	719	245	471	1174	2174	657	1379
Referral	358	1744	1249	2359	1	7	4	7	0	0	5	10	1	7	9	17
Others (pl. specify)																
TOTAL (B)	129733	324114	108875	270691	103127	213524	64325	183979	6332	16755	7982	14057	109459	230279	72307	198036

Particulars	Motor OD				Motor TP				Motor Pool				Motor Total			
	30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	323047	617089	249313	489210	-13	0	-5	0	0	0	-5	0	323034	617089	249303	489210
Add: Re-insurance Accepted	0	0	22	22	2212	3022	729	1360	12026	24427	0	35632	14238	27449	751	37014
Less: Commission on Re-insurance Ceded	66710	127301	50242	99340	0	0	0	0	0	0	0	0	66710	127301	50242	99340
Net Commission	256337	489788	199093	389892	2199	3022	724	1360	12026	24427	-5	35632	270562	517237	199812	426884
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	283431	551416	218037	428156	-13	0	0	0	0	0	0	0	283418	551416	218037	428156
Brokers	30585	42450	17747	34747	0	0	0	0	0	0	0	0	30585	42450	17747	34747
Corporate Agency	8312	18326	10109	20071	0	0	-5	0	0	0	-4	0	8312	18326	10100	20071
Referral	719	4897	3420	6236	0	0	0	0	0	0	-1	0	719	4897	3419	6236
Others (pl. specify)																
TOTAL (B)	323047	617089	249313	489210	-13	0	-5	0	0	0	-5	0	323034	617089	249303	489210

Particulars	Workmen compensation				Personal Accident				Aviation				Engineering			
	30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	19893	40847	17363	34817	68010	127271	64393	113745	3587	5405	1690	3422	72772	151620	56099	119303
Add: Re-insurance Accepted	0	0	0	0	0	3052	0	0	754	1619	1197	1395	27896	160178	17234	63014
Less: Commission on Re-insurance Ceded	4097	8393	3553	7160	27690	57106	18331	46127	10494	13015	1667	3288	96738	189367	61292	146487
Net Commission	15796	32454	13810	27657	40320	73217	46062	67618	-6153	-5991	1220	1529	3930	122431	12041	35830
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	16788	33897	15070	29540	38796	71550	32308	63629	555	663	304	412	25466	60666	23393	51492
Brokers	3032	6141	2186	4590	24069	48496	27300	43344	3032	4742	1418	3010	46289	88558	31176	65464
Corporate Agency	73	809	54	626	4850	6880	4422	6267	0	0	0	0	1043	2220	1485	2202
Referral	0	0	53	61	295	345	363	505	0	0	0	0	-26	176	45	145
Others (pl. specify)																
TOTAL (B)	19893	40847	17363	34817	68010	127271	64393	113745	3587	5405	1722	3422	72772	151620	56099	119303

Particulars	Other Miscellaneous				Liabilities				Health & Hospitalisation				Miscellaneous Total			
	30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010		30.09.2011		30.09.2010	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	150128	303015	135626	285276	14692	36608	18234	35670	374428	703200	307339	578147	1026544	1985055	850047	1659590
Add: Re-insurance Accepted	25051	41915	73160	86168	0	1433	0	0	0	0	0	0	67939	235646	92342	187591
Less: Commission on Re-insurance Ceded	43815	109649	52260	120725	3483	7549	4528	8916	59357	116771	47393	92482	312384	629151	239266	524525
Net Commission	131364	235281	156526	250719	11209	30492	13706	26754	315071	586429	259946	485665	782099	1591550	703123	1322656
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	90152	187942	76275	164626	7397	16943	7866	16564	216863	397834	176202	341761	679435	1320911	549455	1096180
Brokers	23397	48367	29373	58594	6427	17776	9304	17164	144946	281295	122454	217999	281777	537825	240958	444912
Corporate Agency	35017	63323	27956	57811	877	1896	1068	1942	12581	24026	8437	18109	62753	117480	53522	107028
Referral	1562	3383	2022	4245	-9	-7	-4	0	38	45	246	278	2579	8839	6144	11470
Others (pl. specify)																
TOTAL (B)	150128	303015	135626	285276	14692	36608	18234	35670	374428	703200	307339	578147	1026544	1985055	850079	1659590

Particulars	GRAND TOTAL			
	30.09.2011		30.09.2010	
	For the Qr.	Upto the Qr	For the Qr.	Upto the Qr
Commission paid				
Direct	1265736	2539448	1031229	2128317
Add: Re-insurance Accepted	109954	309979	129551	240985
Less: Commission on Re-insurance Ceded	535661	1068701	459455	990705
Net Commission	840030	1780726	701325	1378597
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	793596	1597442	647136	1328433
Brokers	377989	755050	297062	623885
Corporate Agency	91213	176366	79661	162153
Referral	2938	10590	7402	13846
Others (pl. specify)				
TOTAL (B)	1265736	2539448	1031261	2128317