



FORM NL-6-COMMISSION SCHEDULE

UNITED INDIA INSURANCE COMPANY LIMITED

COMMISSION

in thousands

Particulars	FIRE				MARINE CARGO				MARINE HULL				MARINE TOTAL			
	31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	152682	533430	80526	457274	81811	264594	179684	386459	10687	21010	9814	28550	92498	285604	189498	415009
Add: Re-insurance Accepted	29228	115772	41446	142520	616	2389	888	3253	6013	29690	7086	23995	6629	32079	7974	27248
Less: Commission on Re-insurance Ceded	112528	318906	83170	326166	6852	24246	13623	47232	51247	105069	49637	129061	58099	129315	63260	176293
Net Commission	69382	330296	38802	273628	75575	242737	166949	342480	-34547	-54369	-32737	-76516	41028	188368	134212	265964
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	71719	240395	82270	270683	51097	148148	50527	160936	2905	7592	4451	12269	54002	155740	54978	173205
Brokers	50893	203203	-28052	101165	30462	115598	128807	224425	7539	12553	5025	15227	38001	128151	133832	239652
Corporate Agency	30071	89832	26118	85236	252	848	352	1100	243	865	338	1054	495	1713	690	2154
Referral	-1	0	190	190	0	0	-2	-2	0	0	0	0	0	0	-2	-2
Others (pl. specify)																
TOTAL (B)	152682	533430	80526	457274	81811	264594	179684	386459	10687	21010	9814	28550	92499	285604	189498	415009

Particulars	Motor OD				Motor TP				Motor Pool				Motor Total			
	31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	316820	901876	369410	1046102	78	406	-512	-513	0	0	0	1	316898	902282	368898	1045590
Add: Re-insurance Accepted	0	0	0	0	0	1116	2715	2732	0	0	0	5171	0	1116	2715	7903
Less: Commission on Re-insurance Ceded	30768	86768	60306	174540	12472	36029	95630	192172	0	0	0	0	43240	122797	155935	366711
Net Commission	286052	815108	309104	871562	-12394	-34507	-93426	-189953	0	0	0	5172	273658	780601	215678	686782
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	271233	776709	308108	905138	78	406	-107	-108	0	0	0	1	271311	777115	308001	905031
Brokers	18517	58775	44980	100728	0	0	-405	-405	0	0	0	0	18517	58775	44575	100323
Corporate Agency	25463	62167	16903	40817	0	0	0	0	0	0	0	0	25463	62167	16903	40817
Referral	1607	4225	-581	-581	0	0	0	0	0	0	0	0	1607	4225	-581	-581
Others (pl. specify)																
TOTAL (B)	316820	901876	369410	1046102	78	406	-512	-513	0	0	0	1	316898	902282	368898	1045590

Particulars	Workmen compensation				Personal Accident				Aviation				Engineering			
	31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	17389	56583	19849	65135	75067	184762	69002	180792	3478	8535	3502	9354	73551	254245	74161	232401
Add: Re-insurance Accepted	0	0	0	0	3039	3039	0	2913	3692	5660	3882	6843	27472	101354	12913	107139
Less: Commission on Re-insurance Ceded	3182	6596	3031	10003	27745	89976	21573	81728	9164	32303	3742	20060	76133	315217	79594	333005
Net Commission	14207	49987	16818	55132	50361	97825	47429	101977	-1993	-18107	3642	-3863	24890	40382	7480	6535
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	15633	48536	16717	55331	36942	103355	36918	110508	870	1328	465	1396	25074	81285	37528	89228
Brokers	1722	7609	3146	9545	15804	50820	10909	43735	2608	7207	3037	7958	48083	171317	36407	141288
Corporate Agency	33	438	44	317	22321	30575	21175	26549	0	0	0	0	394	1643	713	2372
Referral	0	0	-58	-58	0	12	0	0	0	0	0	0	0	0	-487	-487
Others (pl. specify)																
TOTAL (B)	17389	56583	19849	65135	75067	184762	69002	180792	3478	8535	3502	9354	73551	254245	74161	232401

Particulars	Other Miscellaneous				Liabilities				Health & Hospitalisation				Miscellaneous Total			
	31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012		31.12.2013		31.12.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid																
Direct	135884	423860	159079	471292	17614	57972	16347	57494	462090	1273181	239847	969612	1101971	3161420	950685	3031670
Add: Re-insurance Accepted	71611	128344	124501	179246	1484	1484	0	890	0	0	0	0	107298	240997	144011	304934
Less: Commission on Re-insurance Ceded	-5229	222766	53327	151697	1127	6192	1870	3943	89359	163457	49588	284394	244721	959304	368661	1251542
Net Commission	212723	329437	230253	498841	17971	53264	14476	54440	372731	1109724	190259	685218	964548	2443113	726035	2085062
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:																
Agents	86835	259695	107468	306241	7372	25792	9491	29214	229186	628134	169638	589370	673223	1925240	686226	2086319
Brokers	19041	75654	25541	83795	9167	29041	6362	26798	221748	598129	61700	348326	336690	998552	191677	761768
Corporate Agency	29984	88447	25590	80776	1072	3139	507	1495	11158	46916	8469	31876	90425	233325	73401	184202
Referral	25	64	480	480	3	0	-13	-13	-2	2	40	40	1633	4303	-619	-619
Others (pl. specify)																
TOTAL (B)	135886	423860	159079	471292	17614	57972	16347	57494	462090	1273181	239847	969612	1101971	3161420	950685	3031670

Particulars	GRAND TOTAL			
	31.12.2013		31.12.2012	
	For the Qr.	Upto the Qr.	For the Qr.	Upto the Qr.
Commission paid				
Direct	1347151	3980454	1220709	3903953
Add: Re-insurance Accepted	143155	388848	193431	474702
Less: Commission on Re-insurance Ceded	415348	1407525	515091	1754001
Net Commission	1074958	2961777	899049	2624654
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:				
Agents	798945	2321375	823474	2530207
Brokers	425584	1329906	297457	1102585
Corporate Agency	120991	324870	100209	271592
Referral	1632	4303	-431	-431
Others (pl. specify)	0	0	0	0
TOTAL (B)	1347152	3980454	1220709	3903953

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.