

Name :  
NL 40

United India Insurance Co. Ltd.

Date 30.06.2010

Sl.No.	Business Acquisition through different channels						<i>Rs in lacs</i>			
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year		
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	
1	Individual agents	2042362	72872	1967105	66622	2042362	72872	1967105	66622	
2	Corporate Agents-Banks	162191	14185	167851	6219	162191	14185	167851	6219	
3	Corporate Agents -Others	34377	1422	16959	791	34377	1422	16959	791	
4	Brokers	285868	32508	206936	25470	285868	32508	206936	25470	
5	Micro Agents	2208	244	1538	445	2208	244	1538	445	
6	Direct Business	895901	42280	692605	31006	895901	42280	692605	31006	
	<b>Total (A)</b>	<b>3422907</b>	<b>163511</b>	<b>3052994</b>	<b>130553</b>	<b>3422907</b>	<b>163511</b>	<b>3052994</b>	<b>130553</b>	
1	Referral (B)	21831	782	11232	362	21831	782	11232	362	
	<b>Grand Total (A+B)</b>	<b>3444738</b>	<b>164293</b>	<b>3064226</b>	<b>130915</b>	<b>3444738</b>	<b>164293</b>	<b>3064226</b>	<b>130915</b>	



