

FORM NL-6-COMMISSION SCHEDULE
COMMISSION -

Particulars	Fire		MARINE CARGO		MARINE HULL		MARINE TOTAL	
	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid								
Direct	340481	430009	257739	151414	9995	9048	267734	160462
Add: Re-insurance Accepted	84083	79416	1899	1459	31625	11312	33524	12771
Less: Commission on Re-insurance Ceded	399243	616740	101818	93719	72573	115272	174391	208991
Net Commission	25321	-107315	157820	59154	-30953	-94912	126867	-35758
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	210828	253810	118255	115042	5476	4699	123731	119741
Brokers	36662	82698	137823	35806	3368	3510	141191	39316
Corporate Agency	91698	91418	1539	532	1141	833	2680	1365
Referral	1293	2083	122	34	10	6	132	40
Others (pl. specify)								
TOTAL (B)	340481	430009	257739	151414	9995	9048	267734	160462

Note: The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Particulars	Motor OD		Motor TP		Motor Pool		Motor Total	
	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid								
Direct	676447	582497	513	120284	396		677356	702781
Add: Re-insurance Accepted		1372	1719	1170			1719	2542
Less: Commission on Re-insurance Ceded	212334	282025	97184	211246			309518	493271
Net Commission	464113	301844	-94952	-89792	396		369557	212052
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	579067	532330	298	113381	396		579761	645711
Brokers	48083	22637	99	1545			48182	24182
Corporate Agency	46252	25354	116	5270			46368	30624
Referral	3045	2176		88			3045	2264
Others (pl. specify)								
TOTAL (B)	676447	582497	513	120284	396		677356	702781

Particulars	Workmen compensation		Personal Accident		Aviation		Engineering	
	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid								
Direct	40560	34991	120404	103656	1091	91	143060	118785
Add: Re-insurance Accepted			2040	16000	1476	1454	24014	37931
Less: Commission on Re-insurance Ceded	13081	14655	47818	53635	14262	34602	182906	199791
Net Commission	27479	20336	74627	66021	-11695	-33507	-15832	-43075
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:								
Agents	36256	32760	76969	73485	503	-7	77210	75824
Brokers	3655	2102	20827	11577	588	98	61302	39229
Corporate Agency	644	119	21913	18276			4497	3610
Referral	6	10	695	318			51	122
Others (pl. specify)								
TOTAL (B)	40560	34991	120404	103656	1091	91	143060	118785

Particulars	Other Miscellaneous		Liabilities		Health & Hospitalisation		Miscellaneous Total		Grand Total	
	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid										
Direct	421761	591214	37657	28765	783983	493659	2225872	2073942	2834087	2664413
Add: Re-insurance Accepted	37684	9446	196	2148			67129	69521	184736	161708
Less: Commission on Re-insurance Ceded	245738	289208	5109	4978	260609	232627	1079040	1322767	1652674	2148498
Net Commission	213707	311452	32744	25935	523374	261033	1213961	820247	1366149	677624
Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:										
Agents	260904	432531	21511	19112	533994	390868	1587107	1670284	1921666	2043835
Brokers	46482	35246	14334	8116	218535	83319	413905	203869	591758	325883
Corporate Agency	106963	116049	1807	1530	30702	19326	212894	189534	307272	282317
Referral	7412	7388	5	7	752	146	11966	10255	13391	12378
Others (pl. specify)										
TOTAL (B)	421761	591214	37657	28765	783983	493659	2225872	2073942	2834087	2664413