



UNITED INDIA INSURANCE COMPANY LIMITED
HEAD OFFICE: INFORMATION TECHNOLOGY DEPT
24, WHITES ROAD CHENNAI

CIN : U93090TN1938GOI000108

WEBSITE : WWW.UIIC.CO.IN

PRE-QUALIFICATION TENDER (PQT) – SUPPLY AND SUPPORT OF UNINTERRUPTED POWER SUPPLY (UPS) SYSTEMS.

United India Insurance Company Limited proposes to empanel vendors for a period of three years for supply and support of UNINTERRUPTED POWER SUPPLY (UPS) SYSTEMS throughout India as and when the need arises. The Vendors meeting the following criteria may apply for empanelment in the specified format.

ELIGIBILITY CRITERIA:

- a. The vendor is registered as a company in India as per Companies Act, 1956. The Certificate of Incorporation issued by the Registrar of Companies is to be submitted. (Documentary proof should be attached).
- b. The Vendor should be original equipment manufacturer (OEM) for UPS Systems or premium partner / authorized reseller of the UPS Systems in India.
- c. The Vendor should have an Average Annual Turnover of **Rs.25 Crores** (Rupees Twenty-Five Crores only) in the last three financial years (FY 2015-16, 2016-17 and 2017-18) and this not inclusive of the turnover of associate companies as per the audited accounts. Financial year shall mean an accounting period of 12 months. Figures for an accounting period exceeding 12 months will not be acceptable. Annual reports of FY 2015-16, 2016-17 and 2017-18 should be attached. Vendors who are yet to publish their audited document for the year 2017-18, must submit the provisional/CA certified results for the FY 2017-18. (Documentary proof should be attached).
- d. The vendor has registered positive net profit (after tax) in at least one year in the last three Financial Years (2015-18). Financial year shall mean an accounting period of 12 months. Figures for an accounting period exceeding 12 months will not be acceptable. Vendors who are yet to publish their audited document for the year 2017-18, must submit the provisional/CA certified results for the FY 2017-18. (Documentary proof should be attached).
- e. Should have manufactured, sold and serviced UPS systems for 5 years or more.
- f. Should have manufacturing unit within India and maintain sufficient spares for the entire range of UPS systems.
- g. Should have the capacity to manufacture up to **100 KVA** UPS systems.
- h. Should possess valid **ISO 9001:2000** or higher certification for manufacturing of UPS Systems.
- i. Should have executed **at least one major order** in the BFSI (Banking, Financial Services and Insurance) segment with purchase order value of not less than **Rs. Seventy-Five Lakhs** for UPS during the last three financial years.
- j. Should have executed **at least one single order during the last 3 years** for supply, installation and support of UPS **in more than 50 Locations/ offices** in India.
- k. The Vendor should have countrywide support service facilities (Owned / Franchise / Resident Engineer) at least in **50 different locations** in Metro/City/Town/village including locations where UIIC has its Regional Offices. Of the 30 regional office locations, the vendor should have service centres in **at least 25 regional office locations** (List of our Regional Office locations is given separately). (It may be noted that if a Vendor is having more than one service center in a location, the same shall be treated as one location only.)



- I. The vendor should not be black listed at the time of PQT application by any Central Government/State Government / PSU / Banking / Insurance company in India. Vendor to submit the Self Declaration certificate.

The PQT form can be downloaded from our website: www.uiic.co.in and should be submitted along with the proof of electronic credit in to our Bank A/c details given below for Rs.5,000/- (Rupees Five Thousand Only) towards non-refundable empanelment application fee.

Application fee shall be credited to our Bank Account as given below:

Beneficiary Name	United India Insurance Company Ltd.
IFSC Code	BOFA0CN6215 (Please distinguish alphabet O with 0 (Zero)).
Account No	UIIC000100
Bank Details	Bank of America, 748, Anna Salai, Chennai 600 002.
Remarks	EMPANELCOMP<Depositor Name>

Last date for submission of Pre-qualification tender application is 25.02.2019 (3PM). The sealed cover containing the PQT application form should be superscribed as "PQT for UPS Systems".

The Company reserves the right to accept/reject any/all pre-qualification applications without assigning any reason whatsoever.

Thanking you,



CHIEF MANAGER
Information Technology Department



UIIC Regional Office Locations.

1. Ahmedabad
2. Bangalore
3. Bhopal
4. Chandigarh
5. Chennai
6. Coimbatore
7. Guwahati
8. Hubli
9. Hyderabad
10. Jaipur
11. Kochi
12. Kolkata
13. Lucknow
14. Ludhiana
15. Madurai
16. Mumbai-RO 1
17. Nagpur
18. New Delhi-RO 1
19. Patna
20. Pune
21. Vadodara
22. Vizag.
23. Dehradun
24. Bhubaneswar
25. Raipur
26. Puducherry
27. Jodhpur
28. Calicut
29. Mumbai-RO 2
30. New Delhi-RO 2

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Application Form for Pre-Qualification Tender(PQT) – Empanelment of vendors for supply and support of UPS (Uninterrupted Power Supply) Systems.

(All details in appropriate columns should be filled-in. Incomplete details will entail rejection)

PART-A

1) Name and Address of the Company	
2. Application Fee Details i) Amount ii) Date of Credit iii) NEFT /RTGS No. iv) Bank Name v) Branch	Rs. 5,000/- (Rupees Five Thousand Only)
3. Registered Address of the Company	
4. Contact Person i) Name ii) Designation iii) Phone iv) Fax v) Cell No vi) E-mail	



PART-B

Sl. No.	Particulars	Details
1	Whether Registered Company	Yes / No
2	Annual Turnover for the last 3 years.	2015-16 (in Crores) Rs.
		2016-17 Rs.
		2017-18 Rs.
3	Net Profit for the last 3 years	2015-16 Rs.
		2016-17 Rs.
		2017-18 Rs.
4	Whether having valid ISO 9001:2000 or higher certification for manufacturing UPS?	YES/NO
5	Whether in the field of manufacturing, selling and Servicing UPS for not less than 5 years.	YES/NO
6	Whether having manufacturing unit within India.	YES/NO
7	Whether executed at least one order in the BFSI segment valued at not less than Rs. Seventy Five Lakhs in the last 3 years.	YES/NO
8	Whether executed at least one single order for supply, installation and support of UPS in more than 50 locations/branches. (Multi-location delivery)	YES/NO
9	Should have support service centres at least in 50 locations including minimum 25 locations where UIIC is having its Regional Offices.	YES/NO
10	Whether OEM (Original Equipment Manufacturer)?	YES/NO
11	Whether has the capacity to manufacture up to 100 KVA UPS ?	YES/NO

Documents to be submitted for the above (mandatory).

- Sr. No. 1&5 Certificate of incorporation
- Sr. No. 2&3 Copies of audited Balance Sheets (including profit and loss account and directors report as a full set) for the last three years giving details of turnover or statutory auditor's certificate specifying turnover and Profit/Loss details for the three years .
- Sr. No. 4 Copy of valid ISO 9001:2000 or higher certificate issued by a reputed agency.
- Sr. No.6 Give address of the Manufacturing unit in India.
- Sr. No. 7 Copy of one purchase order executed in the BFSI (Banking Financial Services and Insurance) segment during the last three years valued at not less than Rs. Seventy Five Lakhs.



- Sr. No.8 Copy of one single purchase order for supply, installation and support of Uninterrupted Power Supply (UPS) systems in more than 50 locations/branches.
- Sr. No. 9 List of Support Service Centres in at least 50 locations including minimum 25 locations where UIC having its Regional Offices.



PART- C

Additional Information

1	No of employees giving break-up for Technical & Service Engineers Locations wise	Attach details
2	List of major clients to whom the goods & Services are rendered including the value of the orders executed.	Attach details

Authorised Signatory

(Name & Designation, seal of the Company)

Please Note:-

- **Incomplete PQT forms will not be entertained.**
- **Additional information can be attached as Annexure.**
- **All documents should be signed by an authorised representative of the Company with company seal.**

