

Annexure 12 - Bill of Materials (BOM) for the Solution

Instructions for filling the commercial bid

The vendor is expected to quote the costs for all items required to fully complying with the requirements of the RFP in the respective sections of the price bid. The prices for the respective sections would be deemed to include all components required to successfully utilise the solution. The rates as quoted here will be used during the tenure of the contract.

Summary Of Costs (based on current requirements)	Table	Cost
A. Solution & License Cost	Table 1	₹ -
B. Cloud Infrastructure Cost	Table 2	₹ -
C. Implementation Cost	Table 3	₹ -
D. Support & Maintenance Cost	Table 4a and 4b	₹ -
E. Change Management Cost	Table 5a and 5b	₹ -
F. Training Cost	Table 6	₹ -
G. Rate Card	Table 7	₹ -
Total Cost of Ownership for the period of 5 Years		₹ -

All figures above are pre-taxes

- Note:**
- Bidder needs to quote for all cost headers
 - Bidders should strictly quote in the format and for periods as mentioned herein. No rows or columns should be deleted. Change in the format unless mentioned in the RFP or annexures/corrigendum will be summarily rejected.
 - No column/row should be left blank. In case of ‘0’ (Zero)/NIL, it should be mentioned clearly as ‘0’ (Zero)/NIL.
 - Bidders should abide by the guidelines laid out in the bidding portal for the commercial quote submission
 - No counter condition/assumption in response to commercial bid will be accepted. UIIC has a right to reject such bid.
 - The prices quoted by the bidder should factor in the costs for all the components/categories that is required for the solution as per the requirements laid out in this RFP.
 - All out of pocket expenses, travelling, boarding and lodging expenses for the entire life of the contract should be a part of the financial bid submitted by the Bidder to UIIC. No extra costs on account of any items or services or by way of any out of pocket expenses,including travel, boarding and lodging etc. will be payable by UIIC.
 - The Bidder cannot take the plea of omitting any charges or costs and later lodge a claim on UIIC for the same.
 - All figures quoted should be exclusive of taxes
 - The bidder is requested to quote in Indian Rupees (‘INR’). Bids in currencies other than INR would not be considered.
 - The quoted prices shall be exclusive of GST and inclusive of all applicable duties.
 - The quoted prices shall be all inclusive of technical service charges, if any, for configuration and installation at the location as specified by the UIIC in the Purchase Order
 - The quoted price should be as per scope, functional requirements & technical specifications mentioned in the RFP.
 - There shall be no escalation in the prices once the prices are fixed and agreed to by the UIIC and the vendor. Payment will be released by IT Dept., as per above payment terms on submission of mentioned supporting documents
 - Applicable taxes like TDS and NEFT charges, if any will be deducted from the amount payable.
 - Prices quoted by the Bidder shall remain fixed during the Bidder’s performance of the contract and will not be subject to variation on any account.
 - A bid submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.
 - Price should not be indicated at any place in the Technical Bid/Annexures/Masked Annexures. If the price is indicated in the mentioned responses, the entire bid will be summarily rejected.
 - The prices shall be quoted in Indian Rupees. Any reference made to variation in pricing due to appreciation / depreciation of Indian rupees against any other currency is not acceptable.
 - Bids (both technical as well as commercial bid) shall be valid for a period of 180 days from the last date for submission of bids. Bids submitted with a short validity period will be treated as non-responsive and will be rejected.
 - Bids shall be submitted strictly as per the format given in the bid and any addition / deletion /

We certify that all the components quoted above includes cost of all activities and prices quoted are all in compliance with the terms stipulated in the RFP

Authorised Signatory	
Name and Designation	Official Seal
Date:	
Place:	

Table 1: Cost of Solution (in blue highlighted cells)

						Year 1			Year 2			
Sl.No	License Component Name	Requirement/Purpose description	OEM Name	Version	License Type (Enterprise, Per User etc.)	Qty (A)	Unit Cost per month (Rs.) (B)	Total Yearly Cost (Rs.) (A*B)	Qty (A)	Unit Cost per month (Rs.) (B)	Total Yearly Cost (Rs.) (A*B)	Qty (A)
1	<Add license component name if any>							₹ -			₹ -	
2	<Add license component name if any>							₹ -			₹ -	
3	<Add license component name if any>							₹ -			₹ -	
4	<Add license component name if any>							₹ -			₹ -	
5	<Add license component name if any>							₹ -			₹ -	
6	<Add license component name if any>							₹ -			₹ -	
7	<Add license component name if any>							₹ -			₹ -	
8	<Add license component name if any>							₹ -			₹ -	
9	<Add license component name if any>							₹ -			₹ -	
10	<Add license component name if any>							₹ -			₹ -	
	<Add more rows as needed>							₹ -			₹ -	
Total								₹ -			₹ -	

Grand Total for 5 years	₹ -
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Note:
Bidder must provide cost of all applicable modules and licenses separately. All the applicable modules must be added by bidder in above table for cost purpose.
This table to cover all the licenses for the components that the bidder has considered as part of the proposed solution including databases, servers, OS, Infrastructure components, tools/tech, COTS etc.
There should not be any chargeable license cost beyond what is quoted in this table. Any request for additional licenses at later stage for any component for any reason will be rejected by UIIC, unless exclusive agreement with UIIC is undertaken by the bidder

Authorised Signatory	
Name and Designation	Official Seal
Date:	
Place:	

[illegible]

Table 2: Cost of Cloud Infrastructure (in blue highlighted cells)
Important: Bidder to propose the pricing model for cloud for UIIC given their understanding of the RFP requirements

ENVIRONMENT: PROD					Year 1			Year 2		
SI.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1	Compute Service	Virtual Machines (VMs)	<c6a.xlarge4 vCPU, 8GB RAM, 30GB Storage>	<EKS Node>			₹ -			₹ -
2		Number of Containers - applicable clusters (Kubernetes / AKS / EKS /GKE)					₹ -			₹ -
3		App Services / Web App Hosting					₹ -			₹ -
4		Serverless Functions (Lambda / Azure Functions)					₹ -			₹ -
5		<Add rows as required>					₹ -			₹ -
6	Storage Service	Block Storage (Persistent Disk / EBS)					₹ -			₹ -
7		Object Storage (S3 / Blob / GCS)					₹ -			₹ -
8		Snapshot					₹ -			₹ -
9		Database Storage					₹ -			₹ -
10		Backups & Archival					₹ -			₹ -
11		<Add rows are required>					₹ -			₹ -
12	Networking Service	Egress Traffic					₹ -			₹ -
13		Inter-Region Data Transfer					₹ -			₹ -
14		VPN / Site-to-Site Connectivity					₹ -			₹ -
15		Private Link / Peering Connections					₹ -			₹ -
16		Internet Gateway					₹ -			₹ -
17		Transit Gateway					₹ -			₹ -
18		NAT Gateway					₹ -			₹ -
19		API Gateway					₹ -			₹ -
20		Middleware					₹ -			₹ -
21		CDN					₹ -			₹ -
22		<Add rows are required>					₹ -			₹ -
23	Security Service	IAM / Role-Based Access Control					₹ -			₹ -
24		Encryption (At-Rest & In-Transit)					₹ -			₹ -
25		DevSecOps Pipeline Integration					₹ -			₹ -
26		Secret Manager / Key Vault					₹ -			₹ -
27		Audit Logs / Compliance Reports					₹ -			₹ -
28		Firewall (Network / Application)					₹ -			₹ -
29		Threat / Anomaly Detection					₹ -			₹ -
30		<Add rows are required>					₹ -			₹ -
31	Database Service	Managed DB (SQL / NO SQL)					₹ -			₹ -
32		<Add rows are required>					₹ -			₹ -
33	Observability Service	Logging					₹ -			₹ -
34		Monitoring					₹ -			₹ -
35		APM					₹ -			₹ -
36		<Add rows are required>					₹ -			₹ -
37	Operations & Management	DevOps					₹ -			₹ -
38	Managed Services	Support					₹ -			₹ -
39		Monitoring Tools					₹ -			₹ -
40		<Add rows are required>					₹ -			₹ -
41	Additional Resources/Service	Microservices Orchestration					₹ -			₹ -
42		Application Load balancer					₹ -			₹ -
43		Network Load balancer					₹ -			₹ -
44		Service Mesh					₹ -			₹ -
45		DNS Router - Route Request					₹ -			₹ -
46		Reserved / Static / Elastic IPs					₹ -			₹ -
47		Bastion Host - Secure Gateway Server					₹ -			₹ -
48		VPC / Internet Gateway / Resource Group / Network Group / Security Group					₹ -			₹ -
49		VPC Flowlog					₹ -			₹ -
50		Support (Email / Phone)					₹ -			₹ -
51		Licensing (Application / Database / Software etc)					₹ -			₹ -
52		Caching (Kafka)					₹ -			₹ -
53		<Add rows are required>					₹ -			₹ -
	Total						₹ -			₹ -

ENVIRONMENT: NEAR DR
Important: Bidder to ensure that Near DR and DC should be configured in Multi-zone environment

					Year 1			Year 2		
SI.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1		<Add rows are required>					₹ -			₹ -
2		<Add rows are required>					₹ -			₹ -
	Total						₹ -			₹ -

ENVIRONMENT: FAR DR

Important: Bidder to ensure that solution design meets the RTO/RPO requirements as mentioned in the RFP

					Year 1			Year 2		
Sl.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1	Compute Service	Virtual Machines (VMs)	< c6a.xlarge4 vCPU, 8GB RAM, 30GB Storage>	<EKS Node>			₹ -			₹ -
2		Number of Containers - applicable clusters (Kubernetes / AKS / EKS /GKE)					₹ -			₹ -
3		App Services / Web App Hosting					₹ -			₹ -
4		Serverless Functions (Lambda / Azure Functions)					₹ -			₹ -
5		<Add rows as required>					₹ -			₹ -
6	Storage Service	Block Storage (Persistent Disk / EBS)					₹ -			₹ -
7		Object Storage (S3 / Blob / GCS)					₹ -			₹ -
8		Snapshot					₹ -			₹ -
9		Database Storage					₹ -			₹ -
10		Backups & Archival					₹ -			₹ -
11		<Add rows are required>					₹ -			₹ -
12	Networking Service	Egress Traffic					₹ -			₹ -
13		Inter-Region Data Transfer					₹ -			₹ -
14		VPN / Site-to-Site Connectivity					₹ -			₹ -
15		Private Link / Peering Connections					₹ -			₹ -
16		Internet Gateway					₹ -			₹ -
17		Transit Gateway					₹ -			₹ -
18		NAT Gateway					₹ -			₹ -
19		API Gateway					₹ -			₹ -
20		Middleware					₹ -			₹ -
21		CDN					₹ -			₹ -
22		<Add rows are required>					₹ -			₹ -
23	Security Service	IAM / Role-Based Access Control					₹ -			₹ -
24		Encryption (At-Rest & In-Transit)					₹ -			₹ -
25		DevSecOps Pipeline Integration					₹ -			₹ -
26		Secret Manager / Key Vault					₹ -			₹ -
27		Audit Logs / Compliance Reports					₹ -			₹ -
28		Firewall (Network / Application)					₹ -			₹ -
29		Threat / Anomaly Detection					₹ -			₹ -
30		<Add rows are required>					₹ -			₹ -
31	Database Service	Managed DB (SQL / NO SQL)					₹ -			₹ -
32		<Add rows are required>					₹ -			₹ -
33	Observability Service	Logging					₹ -			₹ -
34		Monitoring					₹ -			₹ -
35		APM					₹ -			₹ -
36		<Add rows are required>					₹ -			₹ -
37	Operations & Management Managed Services	DevOps					₹ -			₹ -
38		Support					₹ -			₹ -
39		Monitoring Tools					₹ -			₹ -
40		<Add rows are required>					₹ -			₹ -
41	Additional Resources/Service	Microservices Orchestration					₹ -			₹ -
42		Application Load balancer					₹ -			₹ -
43		Network Load balancer					₹ -			₹ -
44		Service Mesh					₹ -			₹ -
45		DNS Router - Route Request					₹ -			₹ -
46		Reserved / Static / Elastic IPs					₹ -			₹ -
47		Bastion Host - Secure Gateway Server					₹ -			₹ -
48		VPC / Internet Gateway / Resource Group / Network Group / Security Group					₹ -			₹ -
49		VPC Flowlog					₹ -			₹ -
50		Support (Email / Phone)					₹ -			₹ -
51		Licensing (Application / Database / Software etc)					₹ -			₹ -
52		Caching (Kafka)					₹ -			₹ -
53		<Add rows are required>					₹ -			₹ -
	Total						₹ -			₹ -

ENVIRONMENT: PRE PROD

					Year 1			Year 2		
Sl.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1	Compute Service	Virtual Machines (VMs)	< c6a.xlarge4 vCPU, 8GB RAM, 30GB Storage>	<EKS Node>			₹ -			₹ -
2		Number of Containers - applicable clusters (Kubernetes / AKS / EKS /GKE)					₹ -			₹ -
3		App Services / Web App Hosting					₹ -			₹ -
4		Serverless Functions (Lambda / Azure Functions)					₹ -			₹ -
5		<Add rows as required>					₹ -			₹ -
6	Storage Service	Block Storage (Persistent Disk / EBS)					₹ -			₹ -
7		Object Storage (S3 / Blob / GCS)					₹ -			₹ -
8		Snapshot					₹ -			₹ -
9		Database Storage					₹ -			₹ -
10		Backups & Archival					₹ -			₹ -

11		<Add rows are required>					₹	-			₹	-
12	Networking Service	Egress Traffic					₹	-			₹	-
13		Inter-Region Data Transfer					₹	-			₹	-
14		VPN / Site-to-Site Connectivity					₹	-			₹	-
15		Private Link / Peering Connections					₹	-			₹	-
16		Internet Gateway					₹	-			₹	-
17		Transit Gateway					₹	-			₹	-
18		NAT Gateway					₹	-			₹	-
19		API Gateway					₹	-			₹	-
20		Middleware					₹	-			₹	-
21		CDN					₹	-			₹	-
22		<Add rows are required>					₹	-			₹	-
23	Security Service	IAM / Role-Based Access Control					₹	-			₹	-
24		Encryption (At-Rest & In-Transit)					₹	-			₹	-
25		DevSecOps Pipeline Integration					₹	-			₹	-
26		Secret Manager / Key Vault					₹	-			₹	-
27		Audit Logs / Compliance Reports					₹	-			₹	-
28		Firewall (Network / Application)					₹	-			₹	-
29		Threat / Anomaly Detection					₹	-			₹	-
30		<Add rows are required>					₹	-			₹	-
31	Database Service	Managed DB (SQL / NO SQL)					₹	-			₹	-
32		<Add rows are required>					₹	-			₹	-
33	Observability Service	Logging					₹	-			₹	-
34		Monitoring					₹	-			₹	-
35		APM					₹	-			₹	-
36		<Add rows are required>					₹	-			₹	-
37	Operations & Management Managed Services	DevOps					₹	-			₹	-
38		Support					₹	-			₹	-
39		Monitoring Tools					₹	-			₹	-
40		<Add rows are required>					₹	-			₹	-
41	Additional Resources/Service	Microservices Orchestration					₹	-			₹	-
42		Application Load balancer					₹	-			₹	-
43		Network Load balancer					₹	-			₹	-
44		Service Mesh					₹	-			₹	-
45		DNS Router - Route Request					₹	-			₹	-
46		Reserved / Static / Elastic IPs					₹	-			₹	-
47		Bastion Host - Secure Gateway Server					₹	-			₹	-
48		VPC / Internet Gateway / Resource Group / Network Group / Security Group					₹	-			₹	-
49		VPC Flowlog					₹	-			₹	-
50		Support (Email / Phone)					₹	-			₹	-
51		Licensing (Application / Database / Software etc)					₹	-			₹	-
52		Caching (Kafka)					₹	-			₹	-
53		<Add rows are required>					₹	-			₹	-
	Total						₹	-			₹	-

ENVIRONMENT: UAT

					Year 1			Year 2		
Sl.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1	Compute Service	Virtual Machines (VMs)	< c6a.xlarge4 vCPU, 8GB RAM, 30GB Storage>	<EKS Node>			₹ -			₹ -
2		Number of Containers - applicable clusters (Kubernetes / AKS / EKS /GKE)					₹ -			₹ -
3		App Services / Web App Hosting					₹ -			₹ -
4		Serverless Functions (Lambda / Azure Functions)					₹ -			₹ -
5		<Add rows as required>					₹ -			₹ -
6	Storage Service	Block Storage (Persistent Disk / EBS)					₹ -			₹ -
7		Object Storage (S3 / Blob / GCS)					₹ -			₹ -
8		Snapshot					₹ -			₹ -
9		Database Storage					₹ -			₹ -
10		Backups & Archival					₹ -			₹ -
11		<Add rows are required>					₹ -			₹ -
12	Networking Service	Egress Traffic					₹ -			₹ -
13		Inter-Region Data Transfer					₹ -			₹ -
14		VPN / Site-to-Site Connectivity					₹ -			₹ -
15		Private Link / Peering Connections					₹ -			₹ -
16		Internet Gateway					₹ -			₹ -
17		Transit Gateway					₹ -			₹ -
18		NAT Gateway					₹ -			₹ -
19		API Gateway					₹ -			₹ -
20		Middleware					₹ -			₹ -
21		CDN					₹ -			₹ -
22		<Add rows are required>					₹ -			₹ -
23	Security Service	IAM / Role-Based Access Control					₹ -			₹ -
24		Encryption (At-Rest & In-Transit)					₹ -			₹ -

25		DevSecOps Pipeline Integration					₹	-			₹	-
26		Secret Manager / Key Vault					₹	-			₹	-
27		Audit Logs / Compliance Reports					₹	-			₹	-
28		Firewall (Network / Application)					₹	-			₹	-
29		Threat / Anomaly Detection					₹	-			₹	-
30		<Add rows are required>					₹	-			₹	-
31	Database Service	Managed DB (SQL / NO SQL)					₹	-			₹	-
32		<Add rows are required>					₹	-			₹	-
33	Observability Service	Logging					₹	-			₹	-
34		Monitoring					₹	-			₹	-
35		APM					₹	-			₹	-
36		<Add rows are required>					₹	-			₹	-
37	Operations & Management Managed Services	DevOps					₹	-			₹	-
38		Support					₹	-			₹	-
39		Monitoring Tools					₹	-			₹	-
40		<Add rows are required>					₹	-			₹	-
41	Additional Resources/Service	Microservices Orchestration					₹	-			₹	-
42		Application Load balancer					₹	-			₹	-
43		Network Load balancer					₹	-			₹	-
44		Service Mesh					₹	-			₹	-
45		DNS Router - Route Request					₹	-			₹	-
46		Reserved / Static / Elastic IPs					₹	-			₹	-
47		Bastion Host - Secure Gateway Server					₹	-			₹	-
48		VPC / Internet Gateway / Resource Group / Network Group / Security Group					₹	-			₹	-
49		VPC Flowlog					₹	-			₹	-
50		Support (Email / Phone)					₹	-			₹	-
51		Licensing (Application / Database / Software etc)					₹	-			₹	-
52		Caching (Kafka)					₹	-			₹	-
53		<Add rows are required>					₹	-			₹	-
	Total						₹	-			₹	-

ENVIRONMENT: SIT					Year 1			Year 2		
Sl.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1	Compute Service	Virtual Machines (VMs)	< c6a.xlarge4 vCPU, 8GB RAM, 30GB Storage>	<EKS Node>			₹ -			₹ -
2		Number of Containers - applicable clusters (Kubernetes / AKS / EKS /GKE)					₹ -			₹ -
3		App Services / Web App Hosting					₹ -			₹ -
4		Serverless Functions (Lambda / Azure Functions)					₹ -			₹ -
5		<Add rows as required>					₹ -			₹ -
6	Storage Service	Block Storage (Persistent Disk / EBS)					₹ -			₹ -
7		Object Storage (S3 / Blob / GCS)					₹ -			₹ -
8		Snapshot					₹ -			₹ -
9		Database Storage					₹ -			₹ -
10		Backups & Archival					₹ -			₹ -
11		<Add rows are required>					₹ -			₹ -
12	Networking Service	Egress Traffic					₹ -			₹ -
13		Inter-Region Data Transfer					₹ -			₹ -
14		VPN / Site-to-Site Connectivity					₹ -			₹ -
15		Private Link / Peering Connections					₹ -			₹ -
16		Internet Gateway					₹ -			₹ -
17		Transit Gateway					₹ -			₹ -
18		NAT Gateway					₹ -			₹ -
19		API Gateway					₹ -			₹ -
20		Middleware					₹ -			₹ -
21		CDN					₹ -			₹ -
22		<Add rows are required>					₹ -			₹ -
23	Security Service	IAM / Role-Based Access Control					₹ -			₹ -
24		Encryption (At-Rest & In-Transit)					₹ -			₹ -
25		DevSecOps Pipeline Integration					₹ -			₹ -
26		Secret Manager / Key Vault					₹ -			₹ -
27		Audit Logs / Compliance Reports					₹ -			₹ -
28		Firewall (Network / Application)					₹ -			₹ -
29		Threat / Anomaly Detection					₹ -			₹ -
30		<Add rows are required>					₹ -			₹ -
31	Database Service	Managed DB (SQL / NO SQL)					₹ -			₹ -
32		<Add rows are required>					₹ -			₹ -
33	Observability Service	Logging					₹ -			₹ -
34		Monitoring					₹ -			₹ -
35		APM					₹ -			₹ -
36		<Add rows are required>					₹ -			₹ -
37	Operations & Management Managed Services	DevOps					₹ -			₹ -

38		Support					₹	-			₹	-
39		Monitoring Tools					₹	-			₹	-
40		<Add rows are required>					₹	-			₹	-
41	Additional Resources/Service	Microservices Orchestration					₹	-			₹	-
42		Application Load balancer					₹	-			₹	-
43		Network Load balancer					₹	-			₹	-
44		Service Mesh					₹	-			₹	-
45		DNS Router - Route Request					₹	-			₹	-
46		Reserved / Static / Elastic IPs					₹	-			₹	-
47		Bastion Host - Secure Gateway Server					₹	-			₹	-
48		VPC / Internet Gateway / Resource Group / Network Group / Security Group					₹	-			₹	-
49		VPC Flowlog					₹	-			₹	-
50		Support (Email / Phone)					₹	-			₹	-
51		Licensing (Application / Database / Software etc)					₹	-			₹	-
52		Caching (Kafka)					₹	-			₹	-
53		<Add rows are required>					₹	-			₹	-
	Total						₹	-			₹	-

ENVIRONMENT: DEV

					Year 1			Year 2		
Sl.No	Service Category	Service	Service Resource / Configuration / Size	Configuration Type	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)	Qty (A)	Unit Price (Rs.) (B)	Total price (Rs.) (A*B)
1	Compute Service	Virtual Machines (VMs)	< c6a.xlarge4 vCPU, 8GB RAM, 30GB Storage>	<EKS Node>			₹ -			₹ -
2		Number of Containers - applicable clusters (Kubernetes / AKS / EKS /GKE)					₹ -			₹ -
3		App Services / Web App Hosting					₹ -			₹ -
4	Storage Service	Serverless Functions (Lambda / Azure Functions)					₹ -			₹ -
5		<Add rows as required>					₹ -			₹ -
6		Block Storage (Persistent Disk / EBS)					₹ -			₹ -
7		Object Storage (S3 / Blob / GCS)					₹ -			₹ -
8		Snapshot					₹ -			₹ -
9		Database Storage					₹ -			₹ -
10		Backups & Archival					₹ -			₹ -
11		<Add rows are required>					₹ -			₹ -
12		Egress Traffic					₹ -			₹ -
13		Inter-Region Data Transfer					₹ -			₹ -
14	Networking Service	VPN / Site-to-Site Connectivity					₹ -			₹ -
15		Private Link / Peering Connections					₹ -			₹ -
16		Internet Gateway					₹ -			₹ -
17		Transit Gateway					₹ -			₹ -
18		NAT Gateway					₹ -			₹ -
19	Security Service	API Gateway					₹ -			₹ -
20		Middleware					₹ -			₹ -
21		CDN					₹ -			₹ -
22		<Add rows are required>					₹ -			₹ -
23		IAM / Role-Based Access Control					₹ -			₹ -
24		Encryption (At-Rest & In-Transit)					₹ -			₹ -
25		DevSecOps Pipeline Integration					₹ -			₹ -
26		Secret Manager / Key Vault					₹ -			₹ -
27		Audit Logs / Compliance Reports					₹ -			₹ -
28		Firewall (Network / Application)					₹ -			₹ -
29	Database Service	Threat / Anomaly Detection					₹ -			₹ -
30		<Add rows are required>					₹ -			₹ -
31		Managed DB (SQL / NO SQL)					₹ -			₹ -
32		<Add rows are required>					₹ -			₹ -
33		Logging					₹ -			₹ -
34	Observability Service	Monitoring					₹ -			₹ -
35		APM					₹ -			₹ -
36		<Add rows are required>					₹ -			₹ -
37	Operations & Management Managed Services	DevOps					₹ -			₹ -
38		Support					₹ -			₹ -
39		Monitoring Tools					₹ -			₹ -
40		<Add rows are required>					₹ -			₹ -
41	Additional Resources/Service	Microservices Orchestration					₹ -			₹ -
42		Application Load balancer					₹ -			₹ -
43		Network Load balancer					₹ -			₹ -
44		Service Mesh					₹ -			₹ -
45		DNS Router - Route Request					₹ -			₹ -
46		Reserved / Static / Elastic IPs					₹ -			₹ -
47		Bastion Host - Secure Gateway Server					₹ -			₹ -
48		VPC / Internet Gateway / Resource Group / Network Group / Security Group					₹ -			₹ -
49		VPC Flowlog					₹ -			₹ -
50		Support (Email / Phone)					₹ -			₹ -

51		Licensing (Application / Database / Software etc)					₹	-			₹	-
52		Caching (Kafka)					₹	-			₹	-
53		<Add rows are required>					₹	-			₹	-
	Total						₹	-			₹	-

Grand Total	₹	-
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- Note:
1. Bidder must provide cost of all applicable modules and licenses separately. All the applicable modules must be added by bidder in above table for cost purpose.
 2. This table to cover all the licenses for the components that the bidder has considered as part of the proposed solution including databases, servers, OS, Infrastructure components, tools/tech, COTS etc.
 3. There should not be any cost beyond what is quoted in this table. Any request for additional licenses at later stage for any component for any reason will be rejected by UIIC, unless exclusive agreement with UIIC is undertaken by the bidder
 4. In Column D, clearly mention VMs, DB, Storage components, networking components etc.
 5. Pre-production environment should be setup with 2 instances –
 - One instance will be the replica of Production to be utilized for regular deployment works
 - Second instance to be used for Training purposes by UIIC to train its resources. Training instance to be configured with lower specifications to meet only the training requirements.
 6. The bidder shall include all relevant CSP subscription, license, and usage costs (compute, storage, bandwidth, backup, observability tools, security, etc.) as part of their commercial proposal.
 7. Bidder to ensure that pricing shall be provided using publicly available calculators from the respective CSP, with the applicable enterprise discounts clearly mentioned
 8. For any future ramp-up in the infrastrucutre/component, prices mentioned herein shall follow (along with same discount, as applicable) in that respective year

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Date:

Place:

[illegible][illegible]

		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	
		₹	-			₹	-			₹	-	₹
		₹	-			₹	-			₹	-	-

[illegible]

		₹	-			₹	-			₹	-
		₹	-			₹	-			₹	-
		₹	-			₹	-			₹	-
		₹	-			₹	-			₹	-

Table 3: Cost of Implementation (in blue highlighted cells)

Sl.No	Phase/Activity	Duration in Months	Effort (Person Months)	Person-Month Rate (Rs.)	Total (INR)
1	Discovery-Current State Study				₹ -
2	Requirement Gathering & Process definition				₹ -
3	Solution Design & Architecture				₹ -
4	UI/UX				₹ -
5	Solution Development and Customization				₹ -
6	Implementation of required Solution Components				₹ -
7	Integration / Service setup				₹ -
8	Setup of required environment/s				₹ -
9	DevOps Setup				
10	Cloud Landing Zone Set up				₹ -
11	System Integration Testing				₹ -
12	User Acceptance Testing Support				₹ -
13	Release & Deployment				
14	Implementation at DC & DR				₹ -
15	Migration				₹ -
16	Project Management				₹ -
	<Add rows as required >				₹ -
	Total Implementation Cost				₹ -

Grand Total ₹ -

Note:
Bidder must provide implementation cost of all applicable modules . All the applicable modules must be considered by bidder in above table for implementation cost purpose
Column F, provide blended rate across the roles required for the particular phase to arrive at the total cost for the phase

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Table 4a :Annual Maintenance Cost (AMC)

SI.No.	Solution/ Component Name	Type of AMC- Description	Year 1	Year 2	Year 3	Year 4	Year 5
			Rs.	Rs.	Rs.	Rs.	Rs.
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
Total			₹ -	₹ -	₹ -	₹ -	₹ -

Grand Total

₹ -

Table 4b :Cost Application and Infrastructure Support (in blue highlighted cells)

SI.No	Areas & Role	Role Description	Year 1			Year 2			Year 3			Total Resource Qty (across shifts) (A)
			Total Resource Qty (across shifts) (A)	Monthly Cost per resource (Rs) (B)	Cost of Support (Rs.) (A*B)	Total Resource Qty (across shifts) (A)	Monthly Cost per resource (Rs) (B)	Cost of Support (Rs.) (A*B)	Total Resource Qty (across shifts) (A)	Monthly Cost per resource (Rs) (B)	Cost of Support (Rs.) (A*B)	
1	L1 - <Roles>				₹ -			₹ -			₹ -	
2	Add rows are required				₹ -			₹ -			₹ -	
3	L2 - <Roles>				₹ -			₹ -			₹ -	
4	Add rows are required				₹ -			₹ -			₹ -	
5	L3 - <Roles>				₹ -			₹ -			₹ -	
6	Add rows are required				₹ -			₹ -			₹ -	
7	Support Lead / PM <Roles>				₹ -			₹ -			₹ -	
8	Add rows are required				₹ -			₹ -			₹ -	
Total					₹ -			₹ -			₹ -	

Grand Total

₹ -

Note:

Bidder must list all the roles that will be deployed across L1, L2, L3 for support and maintenance as per the scope mentioned in the RFP

Bidder to include description of the roles and associated responsibilities that each of the proposed roles are expected to carry out

Bidder to provide the roles and number of resources ensuring the support window would be 24*7*365 including any public holidays as outlined in the RFP requirements.

Bidder to provide peak support during Business Hours (7:00 AM to 11:00 PM) and lean support during Non Business Hours (11:01PM to 6:59AM)

Bidder must outline provisions for extended support during month-end, quarter-end, and year-end as mutually agreed between the vendor and UIIC.

In "Total Resource Qty (across shifts)" - bidder to provide the aggregate number of resources to be deployed for support. Example In case 3 resources are deployed for 3 shifts then bidder to enter 9

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Table 5a : Cost of Change/Enhancements - which does not include onboarding a new product on the new portal and platform

Provide inputs in blue highlighted cells

Tech Change / Advancements	Year 1			Year 2			Year 3	
	Estimated Efforts in Person Month for Year 1	Blended Rate (Monthly)	Total Cost Year 1	Estimated Efforts in Person Month for Year 2	Blended Rate (Monthly)	Total Cost Year 2	Estimated Efforts in Person Month for Year 3	Blended Rate (Monthly)
Blended Rate for 10 Member Fixed Capacity Team (Ideally it should be mix of Front-End development, Back End Development, Database configurations (full-stack capability), ability to code/manage/configure the solution/components as part of the CR scope, handle reporting and dashboarding related functionalities, Business Analysis and Quality assurance)	NA	NA	NA	NA	NA	NA	120	

Grand Total for 5 years: ₹ -

Note: Person-months provided in above table are as per current requirement of 10 member fixed capacity team for change management.
Actual efforts will be as per requirements raised by UIIC for any future enhancements.

Table 5b : Cost of Change/Enhancements for onboarding a new product on the new portal and platform which is not part of the current scope of the RFP (Tranche 1 to Tranche 6)

#	Scope Item	Effort in Person Months			Cost (without taxes)		
		High	Med	Low	High	Med	Low
1	Product Launch – ONLY ON MIDDLE OFFICE - Issuance						
2	Product Launch – ONLY ON MIDDLE OFFICE – Servicing/Endorsement						
3	Product Launch – ONLY ON MIDDLE OFFICE – Claims						
4	Product Launch – PORTALS + MIDDLE OFFICE – Issuance						
5	Product Launch – PORTALS + MIDDLE OFFICE – Servicing/Endorsement						
6	Product Launch – PORTALS + MIDDLE OFFICE – Claims						

Grand Total: ₹ -

Note: Total is assumed for 10 product (High - 3, Medium - 4, Low - 3) for calculation purposes. The actual number of products will be decided as per UIIC requirements
Cost should be inclusive of Development, QA, UAT support, deployment, warranty etc.

Below table summarizes the complexity of the products that will be onboarded in future on the new platform (which are currently not covered in the scope of the RFP in Tranche 1 to Tranche 6)

Complexity	Complexity Description
Low	Standardized Products
	Base Product already available in Product Configurator
	Base Rules, Validation, Conditions already available in Business Rule Engine
	Require only Rate Changes; Add-on Combination Changes
	Enabled through Configuration over the base product
	Standardized Integrations where internal and external APIs are already available
	Fine grained Integrations for services (no need for message mediation, transformation, choreography etc.)
Medium	Typical TAT: 1 Week
	New Product set up in Product Configurator
	Configurable change in Business Workflow with change in associated rules
	Standardized integrations where standard external APIs are available
	Fine grained Integrations for services (no need for message mediation, transformation, choreography etc.)
	DB level changes
Complex	Typical TAT: 2 Weeks
	Product requires set up and processing of complex rules and validations
	Requires set up of Base rules and validations in the Business Rule Engine
	Requires change in Business Workflow with change in associated rules
	Complex Calculations; Multiple hand-offs/validations required
	High data processing; extraction of data from manual/physical channels
	High dependence on Operations & Underwriters
	Complex DB level changes
	Complex integrations – Coarse grained services (service is calling another service, requiring message mediation, transformation, choreography etc.)
	Typical TAT: 1 Month

- Note:
- The above construct shall be applicable post complete Go-live(post 24 months)
 - The same rates as quoted above will be used for the tenure of the contract
 - Bidder to provide a blended rate across all the roles that will be required to support Technology changes and future advancements

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	Year 4			Year 5		
Total Cost Year 3	Estimated Efforts in Person Month for Year 2	Blended Rate (Monthly)	Total Cost Year 4	Estimated Efforts in Person Month for Year 3	Blended Rate (Monthly)	Total Cost Year 5
₹ -	120		₹ -	120		₹ -

Table 6: Cost of Training (in blue highlighted cells)

Sl.No	Training Type	No. of Batches	Min no. of trainees per batch	Min no. of days per batch	Price Per Batch (Rs.)		Total (Rs.)	
1	Executive Awareness				₹	-	₹	-
2	Core Team				₹	-	₹	-
3	Technical Users				₹	-	₹	-
4	End User Training				₹	-	₹	-
5	Train the trainers				₹	-	₹	-
6	Training Documentation				₹	-	₹	-
	<Add rows as required>				₹	-	₹	-
	Total Training Cost						₹	-

Grand Total: ₹ -

- Note:
1. Bidder has to propose the suitable training sessions/number of sessions in line with their proposed delivery plan
 2. It is required that for each of the large production release (Tranche delivery), relevant trainings will be provided to UIIC users
 3. It is assumed that two training sessions for each of the Tranches will be provided by the bidder
 4. Additional training if required will be conducted as per the Price provided in the table above

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Table 7 : Rate Card

Sr. No.	Role	Years of Experience	Year 1	Year 2	Year 3	Year 4	Year 5
			Cost per Month (In INR)	Cost per Month (In INR)	Cost per Month (In INR)	Cost per Month (In INR)	Cost per Month (In INR)
1	Project Director	20+					
2	Program Lead	15+					
3	Project Manager Sr / Engagement Lead	15+					
4	Project Manager Jr	8+					
5	Business Analyst	11+					
6	Business Analyst Jr	5+					
7	Enterprise Architect	15+					
8	Solution Architect	10+					
9	Microservices Architect	15+					
10	Development Lead	15+					
11	Full Stack Developer	4+					
12	UI/UX Lead Designer	10+					
13	UI/UX Designer	5+					
14	Test Lead	10+					
15	Test Analyst	8+					
16	Automation Test	4+					
17	Integration SME	10+					
18	Integration Engineer	6+					
19	Release and Deployment Manager	10+					
20	Support SME	10+					
21	Production Support Lead	7+					
22	Support Engineer	3+					
23	Product Owner	12+					
24	Scrum Master	12+					
25	DevOps SME	12+					
26	Devops Engineer	5+					
27	Cloud SME	15+					
28	Cloud Engineer	5+					
29	Security SME	12+					
30	DevSecOps Engineer	5+					
31	Observability - Cloud Solution Architect	15+					
32	Observability -Tools Architect	15+					
33	Observability -Engineer	5+					
34	<add roles as required>						
Total			₹ -	₹ -	₹ -	₹ -	₹ -
Grand Total:			₹ -				

- Note:**
1. The Grand Total has been derived by applying a multiplication factor of 10 Person-Months to the cumulative monthly cost of all proposed resources.
 2. Person-Months considered in the above table are indicative and used solely for commercial evaluation. Actual Person-Months will depend on requirements shared by UIIC during the course of the project.
 3. Rates provided in this Annexure shall not change for the duration of the contract

Authorised Signatory

Name and Designation

Official Seal

Date:

Place: